

Shedding light is our promise that your innovation journey will be well defined, structured, transparent, and a source of real value.

Because nothing about innovation should be left to chance.

# MISSION

Bring to life innovations that enable the industry from all over the country to be more productive and competitive.

# VISION

Establish ourselves, through light, as a world-class reference in translational innovation.

# **VALUES**

Listen. Understand. Commit.

INO's activities are made possible thanks to the sustained collaboration of its partners:



Canada Economic
Development
for Quebec Regions











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# **DARE TO**



After the COVID crisis, we feel like we're not turning the page, just rereading the same chapter. Thus, the final months of the 2024-2025 fiscal year were marked by a geopolitical context that disrupted international relations, undermined traditional alliances between trading partners, and created significant stock market volatility amid a tariff war. This creates numerous challenges for the team, but especially for INO's clients, who must more than ever increase their productivity, design differentiated products, and expand into new markets.

It is precisely in this dynamic that INO reveals its full relevance. Thanks to its proven capabilities, the organization plays a key role in strengthening strategic sectors of the Canadian economy and in the emergence of new companies in cutting-edge fields.

True to its mandate, INO is privileged to contribute to the growth of large, small, and medium-sized enterprises. This accessibility, so dear to the organization, was significantly expanded almost five years ago with the creation of Quantino, its technology business incubator. As of March 31, 2025, the latter had already welcomed 36 companies, including 8 in 2024-2025, in a stimulating environment promoting the acceleration of technological development and offering business support of unparalleled value. This commitment to the next generation demonstrates INO's deep commitment to the importance of supporting the start-ups that will become the economic drivers of tomorrow.



# Driving Today's Economy... and Tomorrow's

In 2024-2025, the various committees of the Board of Directors once again played a strategic role in expanding INO's technological capabilities, always in line with the needs of the industrial sectors it serves. This year, the organization particularly distinguished itself in the field of private aerospace, a sector in full swing, propelled in particular by initiatives to put satellites into orbit for Earth observation and environmental protection.

#### Customer Experience: A Daily Commitment

Customer experience remains a strategic priority at the heart of the decisions of the board of directors and senior management, for whom the values of listening, understanding, and commitment guide their actions. On a daily basis, an internal committee made up of local managers works to ensure that every interaction with INO is a positive experience, delivering value, and generating customer satisfaction.

#### New Perspectives, Next Chapters

At the September 2024 Annual General Meeting, three pillars of the board stepped down after a combined 66 years of service: Denis Faubert, François Giroux, and Hugues St-Pierre. This mark of unwavering commitment to INO will likely never be matched, particularly given the amendments to the bylaws adopted in 2018, which now limit the number of terms to three. The year was also marked by the departure of Ms. Véronique Proulx, now President and CEO of the Fédération des chambres de commerce du Québec, and the arrival of inspiring new members: Daniel Cotnoir (expert consultant in applied Al, Google), Marjolaine Giasson (Chief Financial Officer, La Maison Simons), Michel Leblanc (R&D Director, EXFO), and Yan Plante (President and CEO, RDÉE Canada). Thank you all — old and new — for your valuable involvement in the country's largest optics and photonics innovation center.

On a more personal note, it will also be my turn to turn a page and begin a new chapter after 27 years as a director at INO, including over 7 as Chairman of the Board.

# A New Economic Narrative for Québec

Over the years, INO has continued to impress me. I've witnessed the dazzling development of photonics in our region. Companies that emerged from INO now shine on the international stage. Québec City has established itself as a global center of excellence, thanks to a unique concentration of expertise around INO, Université Laval's Centre for Optics, Photonics and Lasers, and a dynamic industrial base.

The emergence of cutting-edge applications — in imaging, detection, telecommunications, health, defense, and manufacturing — has enabled the development of research and the transformation of science into concrete solutions tailored to market needs. This ability to make research and development a driver of tangible benefits of more than \$500 million per year on the GDP is undoubtedly what most distinguishes INO and makes it such a remarkable success story. A huge thank you to our funders, members, clients, colleagues and to all those who, near or far, participate in the growth of this gem that deserves even greater recognition.

Now it's up to you to write the next chapters, which I will read with great pleasure!

**Jacques Topping**, FCPA, MBA, ASC Chairman of the Board



**EXECUTIVE MESSAGES** 

# **TRANSFORMING**



In April 2024, while the entire southern Québec was looking up to admire a natural phenomenon that would plunge it into darkness, INO was emerging from a lackluster fiscal year. R&D investments had slowed across the country, a consequence, among other things, of interest rates at their highest level in over 20 years. As a result, the volume of external mandates carried out by the organization had suffered. Financial results had declined, but the team was mobilized to ensure that this imposed transition would be only a brief eclipse in INO's rich history.

Hats off to the entire team: mission accomplished! The return to growth in 2024-2025 is remarkable. Sales saw a slight increase, a sign that innovation is gradually regaining its place to redeploy a wealth-creating

economy that is less dependent on the United States. Prototype and short-run manufacturing activities — a service that INO offers to companies upstream of large-scale production — reached historic highs. These achievements, combined with rigorous expense control and excellent performance by the project execution team, generated a surplus of revenue over expenses of \$3.462.148.

Thus, for the 8th time in the last nine years, INO presents positive financial statements, which is important for the organization, as it enters the final year of its funding agreements with the federal and provincial governments.



But beyond financial performance, it is the economic benefits and value generated that best illustrate INO's importance to the Canadian economy. This year, two independent studies highlighted that INO's activities generate an annual increase in gross domestic product of \$500 million. This is an exceptional performance that makes INO one of the most profitable and prolific strategic assets in the Canadian innovation support ecosystem.

#### A Role Set to Grow

The Québec Innovation Council, in its report *Vers un Québec innovant*, emphasizes that improving business productivity is essential to maintaining Québec's wealth. Among the 13 recommendations the authors unveiled at an event held at INO was the "development of innovation laboratories in strategic sectors". According to the authors, these laboratories, which will be dedicated to developing new solutions, technologies, products, and services for industry, should be created from existing facilities and could involve the merger of several stakeholders.

This is precisely what INO has been successfully doing for nearly 40 years. The acceleration of advances in artificial intelligence is now leading the organization to expand its expertise in this field. As a result, local companies will be able to reap the productivity gains associated with combining Al with photonics and quantum technologies. Negotiations for the renewal of INO's five-year government funding are currently being conducted on the basis of this enhanced mandate.

# Investments in Physical and Digital Infrastructure

Discussions are underway to increase a \$20 million envelope obtained in 2021 for a major headquarters revitalization project. The goal is to provide Québec City with a forward-looking environment that will be bright, modern, focused on interdisciplinarity, innovation, and employee well-being. The work will also include upgrades to electromechanical and architectural systems as well as the long-awaited modernization of high-level laboratories and cleanrooms.

In the digital sphere, INO has been operating in a completely new IT environment since December 2024. The migration to the new management systems, including the enterprise resource planning (ERP), has been a general success. A transition period is underway, as is often the case after IT projects of this magnitude. The coming months will reveal the promised productivity gains, thanks to better user mastery of the tools and optimized data quality. INO will then be able to take full advantage of these solutions to improve the agility of its processes, reduce costs, and maximize the value delivered to its customers.

Finally, as part of its digital transformation, INO has also deployed a fully secure internal chatbot based on the latest advances in artificial intelligence. This innovative tool will facilitate rapid access to information, reduce administrative tasks, and stimulate collaboration between teams—a further testament to INO's commitment to technological excellence and operational efficiency.

#### **Under a Lucky Star**

The year 2024–2025 ends on a very positive note despite an uncertain international context. The transition toward industrial innovation laboratory status will position INO — and possibly other similar organizations — as central and recognized players within Québec's innovation ecosystem. Everything suggests that this recognition will come with the resources needed to further strengthen technology transfer between research and industry, thereby fostering the commercialization of innovative solutions. From the very beginning, INO has fulfilled this role with resounding success.

Finally, to close the parenthesis on astronomical phenomena, the next total solar eclipse for Québec will take place on May 1, 2079 and you will have to visit the Magdalen Islands to admire it! Until then, who can predict all the future repercussions of technological innovation on the diversification and influence of the Canadian economy?

Alain Chandonnet, Ph.D.
President and CEO



# INO IN SHORT



# 2024-2025 IN SHORT

As the largest center of expertise in industrial optics and photonics in Canada, INO has been creating and developing tailor-made solutions for nearly 40 years to meet the needs of Québec and Canadian companies in various sectors of activity.

The organization now generates new business activities through its innovations that increase the country's GDP by more than \$500M per year.

410 **PATENTS** TO DATE (including 8

in 2024-2025)

84 **TECHNOLOGY** 

> TRANSFERS TO DATE (including 3 in 2024-2025)

> > 181

**CLIENTS** IN 2024-2025

185 **EMPLOYEES** 

36 **SPIN-OFFS COMPANIES** TO DATE

(including 1 in 2024-2025) BIOMEDTECH

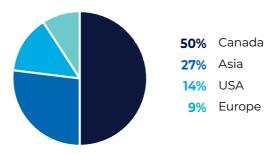
**DEFENSE, SECURITY AND AEROSPACE** 

SUSTAINABLE RESOURCES, AGRICULTURE AND MANUFACTURING

INDUSTRIALIZED SOLUTIONS



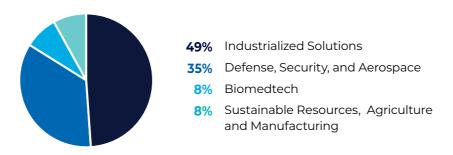
# Client Breakdown by Country-Continent (in \$)



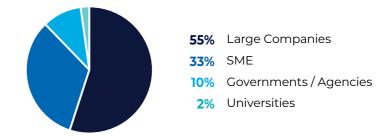
# Distribution of Operating Revenues



# Distribution of Revenues by Business Unit

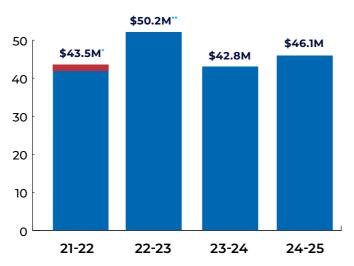


# Distribution of Revenues by Client Category





#### **Changes in Total Earnings**



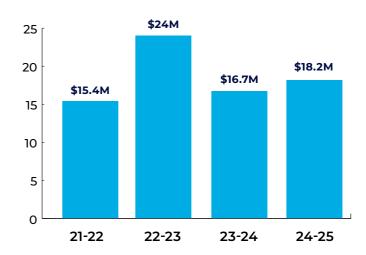
- \* Includes \$1M of CEWS in 2021-2022
- \*\* Excludes a gain on the disposal of investments of \$10.7M

#### **Changes in Government Funding**



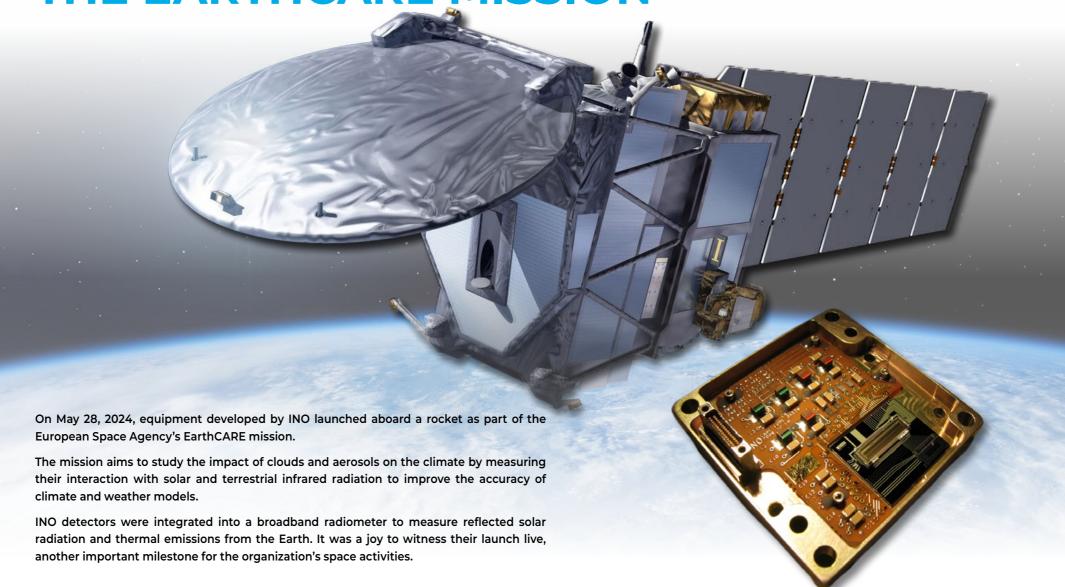
\* Includes \$1M of CEWS in 2021-2022

#### **Changes in External Revenues**





# INO ON BOARD THE EARTHCARE MISSION





INO DEMOCRATIZES
OPTICS-PHOTONICS AMONG
THE BUSINESS COMMUNITY

On November 19, 2024, Alain Chandonnet, President and CEO of INO, addressed members of the Québec City Chamber of Commerce and Industry at a conference dedicated to presenting the organization and its nearly 40 years of impact. His presentation highlighted INO's major contribution to making the Québec City region the largest center of expertise in optics and photonics in Canada.

Passionate about his subject, he clearly demonstrated how technology enables companies in various sectors to develop new products and bring numerous innovations to fruition. These innovations can even lead to new businesses, which in turn contribute to wealth creation in Québec.





# INO AND CRIM JOIN FORCES TO ACCELERATE THE ADOPTION OF ARTIFICIAL INTELLIGENCE IN BUSINESSES

In April 2024, INO and the Montreal Computer Science Research Center (CRIM), a leading center of expertise in applied artificial intelligence, entered into a strategic partnership to facilitate the adoption of artificial intelligence in businesses. At the heart of this collaboration: the use of synthetic data to accelerate innovation, particularly in SMEs.

# Simplifying industrial AI, the challenge for SMEs

Training artificial intelligence models to automate decisions in factories remains complex, especially for small and medium-sized businesses. The INO-CRIM duo combines:

- high-precision optical sensors to collect reliable data;
- expertise in machine learning and predictive data generation.

The goal? To make artificial intelligence accessible to everyone, from agriculture to aerospace, including transportation, defense, life sciences, and manufacturing.

# A first collaboration to revolutionize drug production

An initial collaboration was formed in the pharmaceutical field to optimize cell cultures in real time using optical monitoring technology developed by INO. Since creating a comprehensive database would be prohibitively expensive, synthetic data generated by CRIM's artificial intelligence allows for the simulation of all production scenarios and accelerates R&D.

This partnership aims to position Québec as a leader in smart biomanufacturing, a booming sector in Canada.







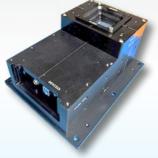
# SUSTAINABLE INNOVATION: INNOVATE FOR THE RESILIENCE OF OUR INDUSTRIES

Companies are navigating an uncertain economic landscape linked, among other things, to changes in US trade policies. In this context, INO is asserting itself as a strategic partner to bring photonic solutions integrating artificial intelligence to life in order to transform challenges into sustainable economic opportunities. The organization's mission is once again embodied in advances that strengthen key sectors, from Earth observation to healthcare, including advanced manufacturing. With a return to revenue growth (\$17.2 million in R&D contracts and short-run production), thanks to its influence (24 events and 20 content creations, including 3 technical videos) and backed by its 3 technology transfers, INO is once again strengthening its role this year as a converter of knowledge into assets for its industrial clients.

#### **Challenge: Cloud Monitoring**

Solution: Far Infrared Imager

In space photonics, INO is breaking new ground with its prototype far-infrared imager for cloud observation. The imager will offer unparalleled sensitivity for mapping clouds and thus contribute to the fight against climate change while positioning Canada as a key player in the emerging commercial space economy.

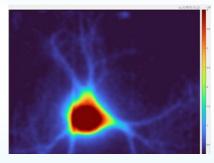


Imager Prototype FIR 1024x768

#### Challenge: Effective neurological treatments

Solution: Fluorescence microscopy solution for neuron imaging

In mental health, INO is accelerating medical research with an alternative solution to traditional neuronal electrophysiology methods, which are slow and sequential, and which limit the discovery of neurological treatments. Its *OptoPattern* neuronal activity imaging prototype parallelizes the capture of cell activity in real time with revolutionary speed and precision. By streamlining testing in pharmaceutical laboratories, the technology will reduce R&D costs and accelerate the development of innovative therapies, strengthening Canadian leadership in precision health.



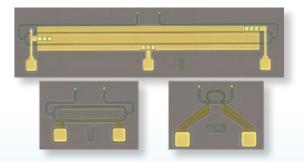
Example of a neural image taken with the OptoPattern prototype



#### Challenge: Generative AI and high-performance quantum communications

#### Solution: Thin-film lithium niobate photonic chips

To enable more efficient and energy-conscious artificial intelligence and quantum communications infrastructure, INO is offering the innovation community a new development platform for integrated photonic devices based on thin-film lithium niobate. These new devices will support the growth and democratization of generative artificial intelligence while reducing the carbon footprint of telecommunications — a competitive advantage for Canadian technology companies in a global market increasingly focused on energy efficiency. This same platform will also contribute to the development of quantum photonic technologies, including, among other things, quantum transducers that enable the distribution of entanglement between quantum processors and sensors, thereby delivering on the promise of exponential performance gains in quantum technologies.



Lithium Niobate Photonic Chip Prototypes

#### Challenge: More gain and beam quality for high-power lasers

#### Solution: LaserNGN Polarization Maintaining Gain Modules

With its two new gain modules, INO is pushing the boundaries of laser-assisted industrial manufacturing. Many industrial applications require the use of high-power lasers with high beam quality. With its LaserNGN module series, which maintains beam polarization and low photodarkening of the gain fiber, INO guarantees manufacturers sustainability and optimized production, particularly in the semiconductor industry.



LaserNGN Gain Modules

#### Challenge: Precision and robustness at an affordable price

#### Solution: Robust self-centering and alignment devices for optical components

By combining a self-centering technology with mounts offering exceptional optomechanical stability at an affordable price, INO is democratizing the performance and reliability of optical instruments with its QuickCTR and QuickPOZ technologies. The accessibility of these robust optical component positioning solutions helps SMEs stand out and compete on an international scale.



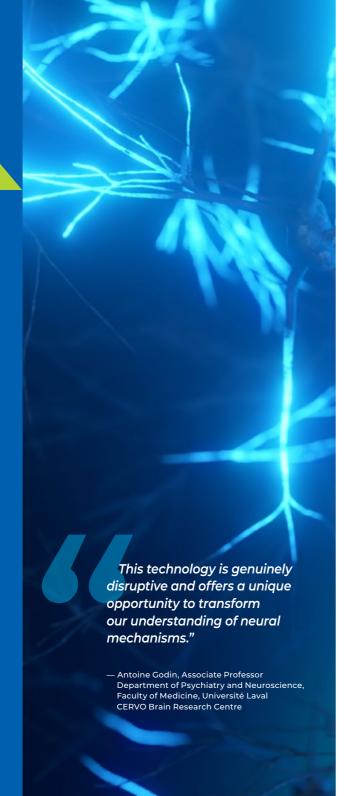
QuickPOZ Mount Range





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Living with an invisible illness — such as chronic fatigue or pain, schizophrenia, or fibromyalgia — is challenging, both for the person affected and their loved ones. To help combat the very real effects of these conditions, research is underway, and INO is now leveraging its expertise in light to revolutionize the development of new medications.

We know that the brain is an extremely complex organ. And current methods for measuring the effects of a molecule on neurons are cumbersome, expensive, and often inconclusive. That's why INO is developing a solution that leverages optogenetic tools — including a light-based stimulation and acquisition method, for which INO has a patent pending — to measure and control cellular excitability in order to characterize a drug's response.

Connected to a microscope, INO's device simultaneously illuminates and records the fluorescence correlated to cellular voltage in multiple regions of interest in the brain. It thus enables experimentation that is easier and more efficient than with standard tools. The prototype is currently in operation at the CERVO Brain Research Center, one of Canada's leading centers for neuroscience and mental health, as part of work aimed at demonstrating the feasibility of the approach and validating the system's performance on multiple cells simultaneously.

#### From Understanding to Treatment

Better tools to assess neuronal response — like the one currently being developed by INO — will help improve our understanding of the mechanisms behind certain diseases. By making it possible to see which molecules impact cell excitability, it will help accelerate drug development — a hopeful prospect for people affected by neurological or psychiatric disorders.

Moreover, a better understanding of the effects of drugs on the brain has far-reaching implications and applies to a wide range of pathologies. Since some medications can cause side effects such as anxiety, depression, confusion, hallucinations, or motor disorders, physicians will be better able to anticipate risks and monitor symptoms.

#### **Targeting Industrialization**

The work continues. If the findings are positive, the team plans to bring an industrial partner into the project. This partner's role will be to define the specifications of a final product that meets the needs of users and customers, with the goal of achieving industrialization.



#### **UNIVERSITY OF OXFORD**

# REVEALING THE FAR SIDE OF THE MOON

The Moon holds a unique place in our collective imagination. Beyond its symbolic significance, it is generating growing scientific interest — particularly for its potential in so-called critical materials and as a strategic foothold for long-duration manned missions. In this context, which until recently seemed almost surreal, a deeper understanding of Earth's only natural satellite is becoming essential.

INO has thus partnered with the Planetary Experiments Group in the Department of Physics at the University of Oxford to develop the Lunar Thermal Mapper, an infrared radiometer placed in orbit approximately 100 km above the Moon. Equipped with thermal infrared detectors designed by INO, the satellite's mission is to map water sources — yes, there is indeed water on the Moon! — as well as measure surface temperatures and analyze lunar soil composition. It was launched by NASA in February 2025 as part of the Lunar Trailblazer mission.

#### From Understanding to Processing

INO's infrared detectors offer outstanding performance and unique capabilities, particularly due to the team's expertise in gold black deposition. They are perfectly suited to measure the extreme temperature variations observed on the Moon, ranging from -165 to 125 degrees Celsius.

The gold black coating of the 110,000 pixels, each measuring 35 microns — about half the diameter of a human hair — that make up a camera sensor was laser-trimmed to achieve the full resolution of 384 by 288 pixels. The expertise in the detector readout electronics was then transferred to the Planetary Experiments Group.

#### After the Moon, Mars?

Since space projects are often long-term endeavors, nearly three years passed between the completion of the work and the launch of the Lunar Trailblazer. In the meantime, INO has significantly improved the resolution of its cameras and now offers infrared sensors with seven times higher resolution (1024 by 768 pixels). Such image quality could enable new lunar missions — or even ventures deeper into the solar system. Without a doubt, the stars are aligning for a new chapter in space exploration!







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Like the shrimp, the sea urchin, a small marine animal found in Canadian waters, offers very promising fishing potential. To this end, the *Wolastoqiyik Wahsipekuk* First Nation, located in Cacouna, practices sustainable fishing by hand-harvesting them from the depths of the St. Lawrence Estuary. Valued in certain cuisines, particularly in Asia and the Mediterranean, the "sea hedgehog" can command a high commercial value if the harvested individuals are directed to the appropriate markets according to their characteristics. Therefore, to maximize the benefits for the community, an advanced sorting method is essential.

The price of sea urchins is determined by the color and volume of their gonads. Unfortunately, the only technique currently available relies on post-mortem evaluation. However, sea urchins destined for the restaurant market are sold live and are worth 5 to 20 times more than those sent for processing. It is therefore crucial for fishers to have a technology that allows them to sort live specimens at the dock, or even directly at sea, in order to maximize the returns from this resource.

At the request of the *Centre de recherche sur les biotechnologies marines*, INO has been developing since 2022 an illumination system that makes it possible to capture images of the organs beneath the sea urchins' shell. The chosen technology is similar to that used in candling stations to inspect the interior of eggs. Starting in 2023, in sync with the fishing seasons that coincide with the sea urchins' breeding periods, the R&D team tested its system on live specimens. These trials enabled the collection of images that are now integrated into a continuously evolving database.

Additional fishing cycles will be necessary to further improve the system, validate the technology's potential, and ultimately train an artificial intelligence model capable of automatically sorting sea urchins. One thing is certain: the illumination system developed by INO is promising while being relatively simple to produce, which will facilitate its industrialization when the time comes.



#### **40-MICRON FIBER**

# FOR MORE POWERFUL LASERS

In response to the growing needs of industry, laser systems must constantly evolve. The active optical fibers that amplify light within these systems need to deliver performance that meets the demands of particularly challenging applications, such as micromachining or materials inspection, especially in the semiconductor sector. In particular, output beam quality and resistance to photodarkening are critical factors sought after for these industrial applications.

That is why, in 2020, INO developed a conical fiber — that is, a fiber whose diameter, both of the core and the cladding, gradually increases along its length — in order to deliver unmatched amplification characteristics. It is specifically designed for pulsed lasers, which are increasingly used in ultra-precise processes. Unlike a continuous-wave laser, a pulsed laser emits short bursts of highly intense light, enabling extremely high peak powers. This principle, essential for certain applications, allows for precise action while minimizing the amount of energy deposited on a material to avoid melting it. However, although the fiber introduced in 2020 delivers spectacular performance, it is expensive and sometimes exceeds the actual needs of customers.

# A Performance-to-Price Ratio That Exceeds Expectations

INO has therefore designed a new fiber with a 40-micron core, more compact and easier to integrate into existing laser systems than the conical fiber. A large 40-micron core preserves beam quality while limiting certain undesirable effects when the fiber carries very high powers. It thus delivers high efficiency while remaining more affordable than the conical model. In this way, it complements the extensive range of INO FastFBR doped fibers, which cover multiple power levels to meet users' needs

#### From Innovation to Market

INO reached a key milestone at Photonics West 2025, where its results generated strong interest within the community. The official launch of the fiber took place at Laser World of Photonics in Germany, in June 2025. It represents yet another major breakthrough from INO, paving the way for the development of even more precise and high-performance systems for new industrial, medical, and scientific research applications.

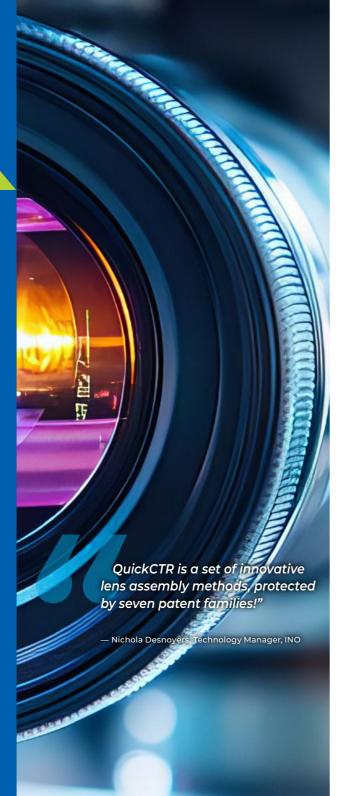






24/5 ANNUAL REPORT





In recent years, optics has undergone a major revolution. The rise of cameras, displays, and sensors has stimulated R&D, creating a crucial need in the industry to improve the precision and efficiency of lens alignment while reducing costs and manufacturing process complexity.

That is why INO has developed advanced expertise in optical and optomechanical design, thanks to numerous projects carried out in a variety of industrial contexts. The team has also acquired in-depth knowledge of dimensional stability—the ability of a system to maintain its alignment over time, even in challenging environments. By systematically addressing the challenges of centering in the optical industry, INO has developed innovative alignment methods under the QuickCTR product line, that combine unmatched precision with fast execution.

#### **Superior Performance**

The fast alignment methods currently available on the market lack precision. It is in this context that INO developed a patented solution: QuickCTR, which comes in three options, including QuickCTR-thread. Designed for assemblies requiring a very high level of precision, this technology reduces assembly time to less than 25 seconds per lens.

Beyond time savings, QuickCTR-thread also contributes to a significant reduction in production costs. The solution eliminates the need for expensive alignment equipment while ensuring stable mechanical fastening that is resistant to vibrations and shocks. Its effectiveness is based on using the threads as a mechanical reference to precisely center the optical subassemblies within a main barrel. This self-centering approach enables accurate positioning, independent of minor dimensional variations in the components.

The QuickCTR-thread technology is particularly well suited for applications where precision and repeatability are essential — notably in lithography, high-precision industrial vision systems, metrology, long-range military vision systems, and space observation applications.

To support this solution, INO has also created COMET, a realistic optical tolerance analysis software that takes assembly methods into account. This tool enables optical and optomechanical designers and engineers to quickly simulate various assembly scenarios and identify the optimal centering method based on the specific sensitivities of each design.

#### A Response to Industrial Needs

With the development of QuickCTR-thread, INO offers a concrete response to today's optical alignment challenges. This innovative solution combines efficiency, precision, and cost-effectiveness, while perfectly aligning with modern production requirements. For optical component manufacturers, adopting it can improve productivity, optimize costs, and ensure superior product quality—all critical factors in a market constantly seeking higher performance and reliability.





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After nearly five years in operation, Quantino has reached cruising speed, and inspiring success stories are being written. Thus, in 2024–2025, seven companies completed their incubation journey — typically lasting three years — and eight new ones were admitted.

Driven by Quantino and in collaboration with LE CAMP, Entrepreneuriat ULaval, and 2 Degrés, the first edition of FresQC – Tech Demo Day of the Capital was launched. Nearly 300 people attended to discover 52 innovative companies, 17 of which showcased their solutions through short on-stage presentations. This event was a resounding success, a demonstration of the strength of Québec's entrepreneurial ecosystem.



#### **Ouantino Takes It to the Next Level**

In 2024–2025, Quantino continued its evolution, gained maturity, and the growing interest it generates within the innovation ecosystem has brought it to near full capacity. A testament to this enthusiasm: several private partners who supported Quantino from the beginning have renewed their commitment and are more involved than ever with the incubated startups, serving as experts-inresidence. Thanks to their support and the unwavering backing of public partners (*Ville de Québec, Ministère de l'Économie, de l'Innovation et de l'Énergie*, and Canada Economic Development for Québec Regions), incubatees have access to an enhanced range of services — from taxation and human resources to intellectual property and business law.

Quantino's growth is also reflected in the expansion of its team. Two new recruits have joined:

- a funding programs administrator, responsible for identifying and recommending grants tailored to the needs of the incubatees; and
- a specialized technologist, responsible for operating a state-of-the-art quantum device for semiconductor manufacturing.

But the expansion doesn't stop there. Quantino has begun redevelopment work to provide facilities even better suited to the needs of its incubatees.



#### **Expanding Into the Medical Sector**

Quantino has also strengthened its position in the medical sector through a strategic partnership with the CHU de Québec–Université Laval. This alliance has made it possible to expand the regional incubation offering for companies developing technologies for the prevention, diagnosis, and treatment of diseases such as cancer and immune disorders, as well as in the fields of regenerative medicine and women's health.

Finally, at the beginning of 2025, Quantino embarked on an important strategic planning exercise. The goal: to maximize the incubator's impact and give the supported companies the best possible chance to bring their big ideas to light.





#### Position Within the Ecosystem

Quantino has increased its presence and visibility, both locally and beyond, through the participation of its incubatees in trade shows and by having its coaches invited as experts at major events.

During the Optica Advanced Photonics Congress, held in Québec City in July 2024, a cocktail evening brought together EXFO, Optonique, the Center for Optics, Photonics and Lasers (COPL) of Université Laval, as well as major players in optics and photonics from the Québec region. During the event, Femtum, Point Laz, Jay Photonics, Medscint, Détexion, and WhalePix had the opportunity to showcase their innovations.

Later, in November, Quantino and some of its incubatees took part in the celebrations marking the 35th anniversary of COPL. The region can be proud to have this institution, which has inspired many optics and photonics experts — some with an entrepreneurial spirit — to choose Québec as their home base. In fact, six startups currently incubated at Quantino come directly from COPL: DéteXion, Femtum, Jay Photonics, Point Laz, SiFi Labs, and WhalePix.

Also in November, Quantino attended Neurolinks, an event organized by the student association of the CERVO Research Center, aimed at fostering networking with companies in the fields of neuroscience and biophotonics. Some of them may one day join Quantino, which has an agreement with CERVO to support companies working on projects in neuroscience and mental health.

At the Québec City Health Industry Forum, held in December, Quantino hosted a workshop on clinical validation. Co-led by Christian-Alexandre Castellano of the Québec Heart and Lung Institute – UL, Jean-François Denault of Impacts.ca, and Sandrine Briatte, innovation coach at Quantino, the workshop explored the key steps to successful clinical validation.

Finally, in January 2025, the incubator renewed its presence at *SPIE Photonics West*, the largest gathering focused on photonics technologies. For the occasion, Quantino was accompanied by a delegation of companies from Québec's innovation ecosystem, including the incubated companies Jay Photonics, Femtum, and Syphos.





# New Incubatees 2024-2025



### Tracel

Tracel Technologies is developing an opensource deep learning framework, optimized for both training and inference, serving as the foundation for any intelligent system.



### SiFi Labs

SiFi Labs develops a new generation of biosensor modules that provide real-time and continuous medical data in a noninvasive way to improve the efficiency and quality of healthcare delivery.



## OraVentis Technologies

OraVentis Technologies develops solutions to proactively detect and map dust emission events.





# New Incubatees 2024-2025 (continued)



### Levando

Levando develops advanced energy storage solutions by integrating innovative technologies to make them safer, more robust and reliable.



## Tessellate Robotics

Tessellate Robotics develops robust, intuitive and market-adaptable off-road autonomous navigation solutions.



## Rayops

Rayops develops next-generation laser machining solutions, integrated into both ground and aerial robotic platforms, to meet defense and security needs — particularly against explosive threats — while also offering strong potential for civilian applications.





# New incubatees 2024-2025 (continued)



## Peregrine Photon

Peregrine Photon develops an innovative solution that improves the resolution of standard confocal microscopes by transforming them into super-resolution instruments.



### Orfoncé

Orfoncé Inc. develops high-performance, biobased inks designed to replace petroleumbased inks in printing, packaging, and construction sectors.





# TALENT DEVELOPMENT AT THE HEART OF INO'S GROWTH











At INO, talent development and internal mobility are central to the organization's commitment to its teams. In fact, in 2024–2025, 10 staff members were promoted and now hold new positions, at all levels of the organization — including technical, professional, and management roles.

Encouraging talent development not only strengthens expertise, but also fosters a dynamic environment where everyone can grow and thrive.

Top row, from left to right: Sylvie Gagné, Mathieu Houde, Mariona Ferrer, Jean-François Lavigne, Sabina Kopica. Second row, from left to right: Chiara Meneghini, Simon Plourde, Sandrine Briatte, Jean-Pierre Bouchard, Marie Lagacé.



# INO'S DEDICATION TO CUSTOMER EXCELLENCE

At INO, customer excellence is a strong commitment: to make every interaction a positive experience that delivers value and generates satisfaction.



# A Structured Approach

To ensure an experience that meets expectations, a committee of experts dedicated to customer experience has been established. This committee focuses on thoroughly analyzing the challenges encountered, identifying the most relevant responses, and proposing tailored solutions.

Every step of the customer journey is designed to inspire confidence and deliver a high level of satisfaction.



# INO AT THE LEADING

# **OPTICS-PHOTONICS EVENTS**

Every year, INO and its experts meet with clients, collaborators, and key decision-makers around the world at industrial events focused on high technologies — particularly optics and photonics — as well as research and development.

These platforms provide unique opportunities to showcase the organization's products and latest innovations, establish strategic connections, and stay attuned to market trends.



### GreenTech 2024



In June 2024, INO took part in *GreenTech*, a leading international event focused on environmental challenges and innovation in the maritime sector. On this occasion, the forum was held in Canada — specifically in Halifax — and INO attended alongside its most recent spin-off company, OraVentis Technologies. INO showcased its lidar technology, which enables remote detection and mapping of fugitive dust emissions in industrial environments such as ports.

This participation highlighted INO's commitment to developing concrete, high-impact solutions for sustainable industrial operations.

## **International Astronautical Congress**

The Defense, Security, and Aerospace team took part in the 75th International Astronautical Congress, held in Milan. The event brought together more than 11,000 professionals from around the world and showcased advances in lunar exploration and climate-focused space technologies. INO engaged with industry experts on the potential of infrared technology for Earth observation and presented its High-Definition Infrared Space Camera Core (HDISCC) as well as its readout circuits.

Jean de Lafontaine, CEO of NGC Aerospace — a longtime INO collaborator — also presented his globally recognized autonomous guidance, navigation, and control software. INO's participation highlighted Canada's growing influence in space innovation and reinforced the organization's role in developing next-generation aerospace technologies.





### **SPIE BIOS**

The year 2025 got off to a strong start with the participation of the Biomedtech team at *SPIE BiOS*, the world's largest conference dedicated to biomedical optics and photonics, held in January 2025 in San Francisco, California.

At the event, INO engaged with industry experts to explore how its teams can support clients in the design and manufacturing of medical devices, while highlighting the essential role of optical technologies in the life sciences — particularly in scientific instruments for imaging, analysis, and diagnostics.





### **SPIE Photonics West**

The Industrialized Solutions team participated in *SPIE Photonics West* 2025 — a flagship event for INO — to showcase a range of cutting-edge solutions, including its FastFBR ytterbium-doped optical fibers, LaserNGN amplifier modules, and complete terahertz solutions. As a premier global gathering for the optics and photonics community, Photonics West also featured a presentation by Vincent Roy, senior researcher in lasers and specialty optical fibers, who presented his paper *Ultrashort pulse amplifier using a novel 40/250 polarization-maintaining Yb-doped multi-clad fiber* during the LASE conference series.

INO's presence further strengthened its position as a leader in high-performance photonics technologies and underscored its ongoing contribution to light-based innovation.







### Girls in Science: A Powerful Combination

This year, INO once again took part in *Les filles et les sciences* event, which aims to introduce young girls in Grades 8, 9, and 10 to scientific and technological careers. The 25th edition of the event, held at Université Laval in November 2024, was a resounding success, with more than 200 participants, a record for Québec!

In addition to discussing scientific careers, INO's experts led a workshop in which the girls built spectroscopes to demystify light.





# Science on Sainte-Hélène Island

The Eurêka! Festival is Québec's largest science celebration, offering three days of free interactive activities for the whole family each year at Parc Jean-Drapeau in Montréal.

INO took part with several captivating demonstrations aimed at revealing the mysteries of the invisible, using optical tools that push the limits of the human eye to uncover an otherwise imperceptible world.



# Making a Difference for Vulnerable People

True to tradition, the INO team once again came together to help people facing critical challenges such as financial insecurity, homelessness, and food insecurity.

As part of the 2024 Centraide Québec and Chaudière-Appalaches fundraising campaign, INO demonstrated exceptional commitment, helping to raise an impressive \$60,000.

This contribution is part of a broader movement of solidarity that enables Centraide to support 225 organizations and community projects, thereby concretely improving the living conditions of thousands of people in the greater Québec City and Chaudière-Appalaches region.



# Sharing Science with a View of Québec

In 2023, a new science festival was launched in Lévis, set in a charming location along the shores of the St. Lawrence River. From its very first edition, INO was among the first participating organizations.

The team returned in 2024 with the mission of sparking curiosity, critical thinking, and interest in scientific careers. In addition to booths, the event featured educational activities, shows, and lectures — all in a festive and welcoming atmosphere.





## **Holiday Season Support for Local Organizations**

In a context marked by inflation, the housing crisis, and the rising cost of living, the solidarity of the INO team truly shone through.

Staff members first contributed generously to Moisson Québec's Holiday Drive, an organization that responds to more than 334,000 requests for food assistance every month. This collective effort provided relief to several families facing hardship.

In addition, the Quantino team and its incubatees took part in the "Parce qu'on a SANS 16 besoin de vous!" campaign organized by the CERVO Foundation, which aimed to collect essential items to support people struggling with mental health issues, addiction, or homelessness.

Through these concrete actions, INO once again demonstrated its commitment to the community and to the most vulnerable.





# Pedaling for the Heart

Quantino, in partnership with the Québec Heart and Lung Institute (IUCPQ), takes part every year in the IUCPQ Foundation's Cyclo-Défi. This cycling event, which brings together nearly 600 participants, raises funds for:

- · the purchase of specialized medical equipment;
- · the development of new technologies and infrastructure;
- scientific research and clinical innovation; and
- · the training of healthcare professionals.

This year, the Quantino team — made up of about twenty employees and incubatees — braved the cold to raise a total of \$2,890.





245 ANNUAL REPORT



# BOARD

OF DIRECTORS AS OF MARCH 31, 2025



JACQUES TOPPING <sup>2</sup>
Chairman,
Corporate Director



CAROLINE BOUDOUX 3\*

Professor,

Department of Engineering Physics
at Polytechnique Montréal



ALAIN CHANDONNET
President and CEO,
INO







DANIEL COTNOIR <sup>3</sup>
Expert Consultant in Applied AI/ML,
Google





MARJOLAINE GIASSON |\*
Senior Vice-President, CFO,
La Maison Simons



VANESSA GRONDIN <sup>1, 3</sup> Founder, Henri Nutrition



MICHEL LEBLANC <sup>3</sup> R&D Director, EXFO



**YAN PLANTE** <sup>I</sup> CEO, *RDÉE Canada* 



SÉBASTIEN PROULX <sup>2\*</sup>
Lawyer and Strategic Advisor in Public Law
and Relations with the State
GBV Avocats

- 1\* Chair of the Audit Committee
- 1 Member of the Audit Committee
- 2\* Chair of the Governance and Human Resources Committee
- 2 Member of the Governance and Human Resources Committee
- 3\* Chair of the Markets and Technologies Committee
- 3 Member of the Markets and Technologies Committee



# MANAGEMENT

**TEAM AS OF MARCH 31, 2025** 













ANDRÉ FOUGÈRES VP, Chief Technology Officer





### MEMBERS AS OF MARCH 31, 2025

#### STRATEGIC MEMBERS

ABB
CIENA CANADA
CORACTIVE HIGH-TECH
CREAFORM
MDA SPACE
RIO TINTO ALCAN

#### **INDUSTRIAL MEMBERS**

ABCDUST
EARTHDAILY ANALYTICS
EXFO
GENTEC ELECTRO-OPTICS
LASERAX
DORIC LENSES
LR TECH
NGC AEROSPACE

PHOTON ETC.
PREVIAN TECHNOLOGIES
XIPHOS SYSTEMS
TERAXION
UNIVERCO
VOLTA SPACE TECHNOLOGIES
WYVERN

#### **INSTITUTIONAL MEMBERS**

C-CORE COREM MEDTECH CANADA



# SECTORIAL ADVISORY COMMITTEES AS OF MARCH 31, 2025

BIOMEDTECH

JEAN-PIERRE BOUCHARD MAXIME GUILLEMETTE LIONEL STEPHAN INO

**OLIVIER BOURBEAU** 

MEDTECH CANADA

MARC-ANDRÉ D'AOUST ARAMIS

DELPHINE DAVAN Transbiotech

**SEAD DORIC** 

DORIC LENSES

DEFENCE, SECURITY AND AEROSPACE

ANDREW ALLEN DAVID ROY-GIRARD

MDA

**EDWIN FAIER** 

XIPHOS SYSTEMS

FRÉDÉRIC GRANDMONT

ABB

MICHEL GRÉGOIRE

CREAFORM

JEAN-FRANÇOIS HAMEL

NGC AEROSPACE

MICHAEL HENSCHEL

C-CORE

BRIAN KEATS VINCENT SAUER

WYVERN

JEAN-FRANÇOIS LAVIGNE

PATRICE TOPART

INO

**GEORGE TYC** 

EARTHDAILY ANALYTICS

SUSTAINABLE RESOURCES,
AGRICULTURE AND INFRASTRUCTURE

SÉBASTIEN BLAIS-OUELLETTE

PHOTON ETC.

FRANÇOIS BLANCHARD

ÉTS

**CLAUDE CARIGNAN** 

CIENA CANADA

MATHIEU FAUCHER

TERAXION

**CLAUDE GAGNON** 

COREM

**ALAIN GRÉGOIRE** 

UNIVERCO

MICHEL GRÉGOIRE

CREAFORM

**MARC GRENIER** 

PREVIAN TECHNOLOGIES (EDDIFY)

**BENOIT LAMONTAGNE** 

FERNANDO LOPEZ

DONALD PRÉVOST

INO

ÉRIC LAPLANTE

RIO TINTO

**SAMUEL TOLEDO** 

ABCDUST

INDUSTRIAL SOLUTIONS

**GUILLAUME BLANCHETTE** 

VOLTA

**GUILLAUME BROCHU** 

TERAXION

**PASCAL DUFOUR** 

LASERAX

**ERIC GAGNON** 

**CORACTIVE HIGH-TECH** 

MICHEL GIROUX

GENTEC ELECTRO-OPTICS

MICHEL LECLERC

**EXFO** 

DAVID MELANSON ANTOINE PROULX

**YVES TAILLON** 

INO

MADISON RILLING

OPTONIQUE



### ASSOCIATE RESEARCHERS

MARIO BEAULIEU ÉRIC CHARTON HAMED GHODRATI MARC LALONDE CRIM

FRANÇOIS BLANCHARD ÉTS

NIZAR CHETOUI MARIE-ÈVE PAQUETTE CERVO BRAIN RESEARCH CENTRE

KAREL CÔTÉ C2MI COSTEL FLUERARU
OLIVER PITTS
CHRISTOPHE PY
ALEX WALKER
PHILIP WALDRON

NATIONAL RESEARCH COUNCIL CANADA

**MATHIEU JUAN** 

UNIVERSITÉ DE SHERBROOKE

MARIO LECLERC
JEAN-FRANÇOIS MORIN
UNIVERSITÉ LAVAL

**OFER LEVI** 

UNIVERSITY OF TORONTO

MARTIN LOIGNON
JULIEN ROBITAILLE
CELL CULTURE SCALE-UP

MARIT E. MEYER BENJAMIN SUMLIN

NASA

ROBERTO MORANDOTTI STEFANIA SCIARA

INRS

MICHEL OLIVIER CÉGEP GARNEAU

WITHAWAT WITHAYACHUMNAKUL

UNIVERSITY OF ADELAIDE



## SPIN-OFF COMPANIES

#### **ORAVENTIS TECHNOLOGIES. 2024**

LIDAR FOR FUGITIVE PARTICULATE AIR CONTAMINANT EMISSIONS

#### **UMANX. 2019**

OPTICAL SENSOR FOR SECURITY ROBOTS

#### LYNX INSPECTION, 2018

DIGITAL IMAGING SYSTEM FOR INDUSTRIAL INSPECTION

#### DX BIOTECH. 2017

COMPACT CYTOMETER

#### SWIFTSURE SPATIAL SYSTEMS, 2017

OPTRONICS PROCESSOR For Synthetic Aperture Radar

#### **FLYSCAN, 2016**

LIDAR FOR BENZENE DETECTION

#### RAYSECUR, 2015

TERAHERTZ TECHNOLOGY
FOR LETTER BOMB DETECTION

#### INOOXX. 2013

LIDAR MEASUREMENT AND LASER TRIANGULATION TECHNOLOGY TO MEASURE TRUCK LOAD VOLUME

#### HANDYEM, 2011

COMPACT CYTOMETER

#### OPTI RYTHMIX. 2011

VIRTUO LIBRARY

### COMPANY IN THE ENVIRONMENTAL FIELD (CONFIDENTIAL), 2010

#### PAVEMETRICS, 2009

MACHINE VISION SYSTEMS FOR THE INSPECTION OF TRANSPORTATION INFRASTRUCTURES

#### REALTRAFFIC TECHNOLOGIES, 2008

**IMAGE ANALYSIS** 

#### **HEDZOPT, 2007**

THERMAL WEAPON SIGHT

#### LEDDARTECH, 2007

LEDS FOR DISTANCE DETECTION AND MEASUREMENT

#### **OUANTUM BIOMEDICAL (OBM). 2006**

ENDOSCOPIC PROBE FOR INTRAVASCULAR DIAGNOSIS

#### IRPHOTONICS, 2004

FLUORIDE FIBERS AND GLASSES

#### NEOPTIX, 2004

TEMPERATURE SENSORS

#### **OPSENS. 2004**

FIBER-OPTICS SENSORS

#### OPTOSECURITY, 2004

OPTICAL CORRELATOR

#### **PYROPHOTONICS LASERS. 2004**

PEFL LASER TECHNOLOGY

#### CYBIOCARE, 2003

HYPOGLYCEMIA MONITOR AND GLUCOSE

#### **OBZERV TECHNOLOGIES, 2002**

VISION SYSTEMS

#### **NEKS TECHNOLOGIES. 2001**

COLOUR-BASED GINGIVAL TARTAR DETECTION

#### TERAXION, 2000

OPTICAL NETWORK COMPONENTS

#### **CORACTIVE HIGH-TECH. 1998**

SPECIALTY OPTICAL FIBERS

#### PIERRE LANGLOIS CONSULTANT, 1997

DIFFRACTIVE OPTICS CONSULTING

#### P&P OPTICA, 1995

OPTICS ENGINEERING SHOP

#### FISO TECHNOLOGIES, 1994

FIBER-OPTICS SENSORS

#### DORIC LENSES, 1994

**MICROLENSES** 

#### **OPTIWAVE CORPORATION, 1994**

INTEGRATED OPTICS SOFTWARE

#### **AEREX AVIONIQUE, 1993**

OPTOELECTRONICS CONSULTING

#### I/FO TECHNOLOGIES, 1993

FIBER OPTIC TECHNOLOGY CONSULTING

#### OPTEL VISION, 1992

OPTICAL INSTRUMENTATION

#### **REGENT INSTRUMENTS. 1990**

OPTICAL INSTRUMENTATION

#### NORTECH FIBRONIC, 1989

OPTICAL INSTRUMENTATION



# TECHNOLOGY TRANSFERS AS OF MARCH 31, 2025

ABB

PYRAMIDAL WAVEFRONT SENSOR

**AMERICAN COMPANY** 

DIAMOND MARKING

AMERICAN COMPANY

ION DETECTION MEMBRANE

**AMERICAN COMPANY** 

AUTO-CENTERING TECHNOLOGY

**AMERICAN COMPANY** 

**AUTO-CENTERING OF OPTICAL ELEMENT** 

**AMERICAN UNIVERSITY** 

**BOLOMETER ELECTRONIC CIRCUIT** 

**ARCANE TECHNOLOGIES** 

COMPUTING LIBRARY - AMAZON

**ASIAN COMPANY** 

BOLOMETERS (2X)

**ASIAN COMPANY** 

CO2 LASER CLEAVING

**ASIAN COMPANY** 

FIBER COMPONENTS

**ASIAN COMPANY** 

READING CIRCUIT

**ASIAN COMPANY** 

TERAHERTZ IMAGING

**ASIAN COMPANY** 

BOLOMETERS

**ASIAN COMPANY** 

**BOLOMETERS** 

**ASIAN INTEGRATOR** 

MOPAW LASER

**ASIAN RESEARCH INSTITUTE** 

BOLOMETERS

**AUTOLOG** 

3D IMAGING CALIBRATION SOFTWARE, SOURCE CODE, PLANOVISION

**AVENSYS/BRAGG PHOTONICS** 

ALL-FIBER PHOTO-INDUCED FILTERS

BRIO CONSFILS

MANAGERIAL INNOVATION IN THE DEVELOPMENT PROCESS

**BRISTOL AEROSPACE** 

INFRARED DETECTOR

CANADIAN COMPANY

INFRARED IMAGING

CANADIAN COMPANY

ION-SELECTIVE FIBER

**CANADIAN COMPANY** 

4×4 MICROMIRROR

**CANADIAN COMPANY** 

TRAFFIC SIGN RECOGNITION

**CANADIAN COMPANY** 

3D VISION SYSTEM

**COMMUNICATIONS RESEARCH** 

**CENTRE CANADA** 

INTEGRATED PROCESSES SYSTEM (IPS)

CORACTIVE

TRIPLE-CLAD SPECIALTY OPTICAL FIBERS

CTEX

BOLOMETERS

**CYBIOCARE** 

HYPOGLYCEMIA SENSOR AND GLUCOSE METER

**DELLUX TECHNOLOGIES** 

LED LIGHTS

**DORIC LENSES** 

GRADED REFRACTIVE INDEX MICROLENSES

DXBIOTECH

COMPACT CYTOMETER

**EUROPEAN COMPANY** 

LENS AUTO-CENTERING TECHNOLOGY

**EUROPEAN COMPANY** 

BOLOMETERS

**EUROPEAN COMPANY** 

INTER-SATELLITE OPTICAL COMMUNICATIONS

FISO TECHNOLOGIES

FIBER OPTIC SENSORS FOR

TEMPERATURE. STRESS. AND PRESSURE

END-OF-SERVICE INDICATOR

FOR BREATHING APPARATUS

**FLYSCAN** 

LIDAR FOR BENZENE DETECTION

GENTEC ÉLECTRO-OPTIOUE

HOLOGRAPHIC BEAM SAMPLER

**HANDYEM** 

FLOW CYTOMETRY

**HEDZOPT** 

THERMAL WEAPON SIGHT

**INDUSTRIES MAIBEC** 

FEATURE DETECTION OF CEDARWOOD SINGLES

INOOXX

LIDAR-BASED RAMMING LEVEL

MEASUREMENT AND LASER TRIANGULATION

FOR TRUCK LOAD MEASUREMENT

INSTRUMENTS RÉGENT

OPTICAL INSTRUMENTATION

**IOMNISCIENT** 

CLASSIFICATION MODULE

**IRPHOTONICS** 

**FLUORIDE FIBERS** 



# TECHNOLOGY TRANSFERS AS OF MARCH 31, 2025

#### **KRISPY KERNELS**

HYPERSPECTRAL VISION SYSTEM FOR QUALITY CONTROL

#### LASIRIS

DIFFRACTIVE OPTICAL ELEMENTS

#### LEDDARTECH

LEDS FOR DISTANCE DETECTION AND MEASUREMENT

#### LYNX INSPECTION

3D IMAGING SYSTEM

#### **MICROSPHERE**

OPTICAL CORRELATOR FOR INSPECTION OF PLASTIC COMPONENTS

#### MPB

INFRARED SPECTROMETER

#### NATIONAL RESEARCH COUNCIL CANADA

3D COLOR IMAGING

#### **NEKS TECHNOLOGIES**

COLOUR-BASED GINGIVAL TARTAR DETECTION

#### **NEPTEC DESIGN GROUP**

IRXCAM CAMERA TECHNOLOGY

#### **NETCORP**

OPTICAL SWITCH

#### NORMAND PROJEX

INSPECTION SYSTEM FOR 3D VERIFICATION OF HARDWOOD FLOOR MORTISE AND TENON DIMENSIONS

#### **NORTECH FIBRONIC**

FIBER OPTICS TEMPERATURE SENSORS
TUNABLE FIBER LASER

#### **OBZERV TECHNOLOGIES**

DALISTM LASER ILLUMINATOR

#### **OIL SECTOR COMPANY**

FIBER OPTIC SENSOR TECHNOLOGY

#### **OPTI RYTHMIX**

VIRTUO LIBRARY

#### **OPTIWAVE CORPORATION**

INTEGRATED OPTICS SOFTWARE

#### OPTOSECURITY

 ${\bf INOSEGMENTER-IMAGE\,SEGMENTATION\,SOFTWARE}$ 

NUMERICAL OPTICAL CORRELATOR TECHNOLOGY

OPTICAL CORRELATOR

#### **ORAVENTIS TECHNOLOGIES**

FUGITIVE AIR CONTAMINANT EMISSIONS MONITORING SYSTEMS

#### **OXFORD UNIVERSITY**

**BOLOMETER ELECTRONIC CIRCUIT** 

#### **PAVEMETRICS**

MACHINE VISION SYSTEMS FOR THE INSPECTION
OF TRANSPORTATION INFRASTRUCTURES

MACHINE VISION SYSTEMS FOR A NEW SCOPE OF APPLICATION

#### **PYROPHOTONICS LASERS**

PYFI LASER FIBER UNFOLDED CAVITY CONFIGURATION

PEFI LASER TECHNOLOGY

#### **OUANTUM BIOMEDICAL**

ENDOSCOPE FOR INTRAVASCULAR DIAGNOSIS

#### **OUEL IMAGING**

OPTICAL PHANTOMS

#### RAYSECUR

TERAHERTZ TECHNOLOGY

#### REALTRAFFIC TECHNOLOGIES

**IMAGE ANALYSIS** 

#### **SEARIDGE TECHNOLOGIES**

VIDEO MONITORING TECHNOLOGY

VIDEO SURVEILLANCE AND DETECTION TECHNOLOGY AND SOURCE CODES

#### **SEASTAR OPTICS**

**ERBIUM FIBER LASER** 

#### SOLVISION

STRUCTURED LIGHT PROJECTOR

#### STAS

HYDROGEN FLUORIDE DETECTOR

#### SWIFTSURE SPATIAL SYSTEMS

OPTRONIC PROCESSOR FOR SYNTHETIC APERTURE RADAR

#### SYGIF INTERNATIONAL

INTEGRATED PROCESSES SYSTEM (IPS)

#### SYMBIOTECH MEDICAL

INTRA-ARTERIAL ANALYSIS AND DETECTION

#### TELEDYNE DALSA

BOLOMETERS

#### **TELOPS**

INTEGRATED PROCESSES SYSTEM (IPS)

#### **WESTERN CANADIAN OIL COMPANY**

FIBER OPTIC SENSOR TECHNOLOGY





### SUMMARY FINANCIAL STATEMENTS

#### **Independent Auditor's Report**

To the members of National Optics Institute

#### Opinion

The summary financial statements of the National Optics Institute (the "Entity"), which comprise:

- the summary statement of financial position as at March 31, 2025
- the summary statement of operations for the year then ended
- · the summary statement of changes in net assets for the year then ended
- · the summary statement of cash flows for the year then ended
- · and related notes

(hereinafter, the "summary financial statements"),

are derived from the audited financial statements of the Entity as at and for the year ended March 31, 2025 (the "audited financial statements").

In our opinion, the accompanying summary financial statements are consistent, in all material respects, with the audited financial statements, in accordance with the criteria disclosed in Note 1 in the summary financial statements.

#### Summary financial statements

The summary financial statements do not contain all the disclosures required by Canadian accounting standards for not-for-profit organizations. Reading the summary financial statements and the auditor's report thereon, therefore, is not a substitute for reading the Entity's audited financial statements and the auditor's report thereon.

The summary financial statements and the audited financial statements do not reflect the effects of events that occurred after the date of our report on the audited financial statements.

#### The audited financial statements and our report thereon

In our report dated June 13, 2025, we have issued an unmodified opinion on the audited financial statements for the year ended March 31, 2025.

### Management's responsibility for the summary financial statements

Management is responsible for the preparation of the summary financial statements in accordance with the criteria disclosed in Note 1 in the summary financial statements.

#### Auditor's responsibility

LPMG A.H.l. S.E.N. C.R.L.

Our responsibility is to express an opinion on whether the summary financial statements are consistent, in all material respects, with the audited financial statements based on our procedures, which were conducted in accordance with Canadian Auditing Standard 810, *Engagements to Report on Summary Financial Statements*.

Québec, Canada June 13. 2025



### SUMMARY STATEMENT OF FINANCIAL POSITION

March 31, 2025, with comparative information for 2024

	2025	2024
Assets		
Current assets		
Cash and cash equivalents	\$ 22 910 460	\$ 7611425
Accounts receivable	3 490 588	4 688 100
Financial support receivable related to tangible capital assets and intangible assets (note 2 (b))	334 823	78 773
Financial support receivable related to the entrepreneurship assistance program (notes 2 c) and d))	371 422	693 511
Inventories	3 245 497	2 854 352
Research contracts in progress	176 695	1 262 500
Prepaid expenses	1 323 861	1 527 132
Current portion of investments	19 962 202	29 075 165
	51 815 548	47 790 958
Investments	4 945 847	21 293 078
Investments in private companies	2	1
Tangible capital assets	26 214 603	26 200 980
Intangible assets	205 951	338 502
	\$ 83 181 951	\$ 95 623 519

	2025	2024
Liabilities and net assets		
Current Liabilities		
Bank loans	\$ 1145 436	\$ -
Accounts payable and accrued liabilities	5 555 797	7 077 017
Financial support received in advance (notes 2(b) and (c))	642 913	1 035 754
Deferred revenues and deposits on contracts	271 359	2 525 773
Debt repayable on demand	647 040	1 055 509
Deferred financial support related to internal research program (note 2(a)(ii))	13 959 245	12 000 000
	22 221 790	23 694 053
Employee future benefits obligations (note 3)	4 429 900	5 081 585
Deferred financial support related to tangible capital assets and intangible assets (note 2(b))	36 246 026	36 985 349
Deferred financial support related to internal research program (note 2(a)(ii))	-	13 959 245
	62 897 716	79 720 232
Net assets Commitments (note 4)	20 284 235	15 903 287
	\$ 83 181 951	\$ 95 623 519

See accompanying notes to summary financial statements. On behalf of the Board.

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### **SUMMARY STATEMENT OF OPERATIONS**

Year ended March 31, 2025, with comparative information for 2024

	2025	2024
REVENUES		
Financial support related to internal research program (note 2(a))	\$ 22 000 000	\$ 20 700 000
Financial support related to tangible capital assets and intangible assets (note 2(b))	2 524 159	2 619 280
Financial support related to the entrepreneurship assistance program	1 063 080	829 787
Sales and contracts	17 213 786	16 304 585
Investment income	1 539 761	1 440 595
Technology transfer agreements	331 997	-
Rent and other revenues	755 465	462 028
Royalties	633 558	400 538
Members' contributions	54 000	91 000
	\$ 46 115 806	\$ 42 847 813

	2025	2024
EXPENSES		
Salaries and fringe benefits	\$ 24 390 422	\$ 28 084 565
Cost of goods and services pertaining to project completion	4 676 103	5 881 946
Other operating expenses	9 983 180	10 471 889
Foreign exchange (gain) loss	(52 867)	127 283
Interest on debt repayable on demand	51 079	84 380
Interest and bank charges	26 850	63 516
Depreciation of tangible capital assets	3 446 340	3 266 670
Amortization of intangible assets	132 551	155 052
	42 653 658	48 135 301
OTHER EXPENSE		
Long-term decline in value on investments in private companies	-	(492 212)
Excess (deficit) of revenues over expenses	\$ 3 462 148	\$ (5 779 700)

See accompanying notes to summary financial statements.



# SUMMARY STATEMENT OF CHANGES IN NET ASSETS

Year ended March 31, 2025, with comparative information for 2024

	2025	2024
Net assets, beginning of year	\$ 15 903 287	\$ 16 582 987
Excess (deficit) of revenues over expenses	3 462 148	(5 779 700)
	19 365 435	10 803 287
Remeasurements and other items (note 3)	918 800	5 100 000
Net assets, end of year	\$ 20 284 235	\$ 15 903 287

See accompanying notes to summary financial statements.



# SUMMARY STATEMENT OF CASH FLOWS

Year ended March 31, 2025, with comparative information for 2024

	2025	2024
Cash provided by (used in):		
Operating:		
Excess (deficit) of revenues over expenses	\$ 3 462 148	\$ (5 779 700)
Items not involving cash:		
Depreciation of tangible capital assets	3 446 340	3 266 670
Amortization of intangible assets	132 551	155 052
Amortization of premiums and discounts on coupons and bonds	(108 534)	(77 587)
Adjustment related to employee future benefits	267 115	498 500
Financial support related to tangible capital assets and intangible assets (note 2(b))	(2 524 159)	(2 619 280)
Deferred financial support recognized in revenues (note 2(a))	(12 000 000)	(9 540 755)
Long-term decline in value on investments in private companies	-	492 212
Changes in non-cash working capital items	(2 006 993)	(155 781)
	\$ (9 331 532)	\$ (13 760 669)

	2025	2024
Financing		
Net change in bank loans	\$ 1 145 436	\$ (250 975)
Repayment of debt repayable on demand	(408 469)	(521 133)
Financial support used (note 2(b))	1784836	2 744 370
	\$ 2 521 803	\$ 1 972 262
Investing		
Acquisitions of tangible capital assets	(3 459 963)	(2 823 792)
Acquisition of investment in a private corporation	(1)	-
Acquisition of investments	(3 560 444)	(14 373 905)
Disposal of investments	29 129 172	29 794 455
	22 108 764	12 596 758
Net increase in cash and cash equivalents	15 299 035	808 351
Cash and cash equivalents, beginning of year	7 611 425	6 803 074
Cash and cash equivalents, end of year	\$ 22 910 460	\$ 7 611 425

See accompanying notes to summary financial statements.



## NOTES TO SUMMARY FINANCIAL STATEMENTS

#### Year ended March 31, 2025

The National Optics Institute ("INO") was incorporated on December 31, 1985 under Part II of the Canada Business Corporations Act and continued on September 11, 2013 under the Canada Not-for-profit Corporations Act. Its mandate is to bring to life innovations that enable the Canadian industry to be more productive and competitive.

As a non-profit organization, INO is exempt from income tax.

#### 1. Basis for presentation

INO elected to prepare the summary financial statements based on the following criteria:

- a) Presentation of a set of financial statements which includes a summary financial position, a summary statement of operations, a summary statement of changes in net assets, and a summary statement of cash flows:
- b) Use of the same presentation for the summary financial statements as for the audited financial statements, except for cross-references to notes disclosures;
- c) Exclusion of notes to financial statements, unless their omission would prevent the financial statements users from having a clear understanding of economic resources and obligations at a period-end or their evolution during the period then ended.

INO's complete set of financial statements are available upon request from management.

#### 2. Financial support

a) Financial support - internal research program

The financial support that INO receives as part of the internal research program is as follows:

			2025
	Total support	Remaining support balance available as at March 31, 2025	Revenues
Government of Canada Canada Economic Development	\$ 50 000 000	\$ 7 940 755	\$ 10 000 000
Government of Québec	55 000 000	13 959 245	12 000 000
Financial support - internal Research program	\$ 105 000 000	\$ 21 900 000	\$ 22 000 000

				2024
Total support		Remaining support balance available as at March 31, 2024		Revenues
\$ 50 000 000	\$	17 940 755	\$	11 159 245
\$	\$		\$	9 540 755
	Total support  \$ 50 000 000  55 000 000  \$ 105 000 000	\$ 50 000 000 \$ 55 000 000	balance available as at March 31, 2024  \$ 50 000 000 \$ 17 940 755  55 000 000 \$ 25 959 245	balance available as at March 31, 2024  \$ 50 000 000 \$ 17 940 755 \$ 55 000 000 25 959 245

#### i) Government of Canada

In July 2021, the Government of Canada, through the Business and Regional Growth Program of Canada Economic Development, granted INO financial support of up to \$50,000,000 over five-year period ending on March 31, 2026 for INO's internal research program. As of March 31, 2024 and 2025, the receivable amount is nil.

#### ii) Government of Québec

In March 2021, the Government of Québec granted INO financial support in an amount of \$55,000,000 for the period from April 1, 2021 to March 31, 2026 for INO's internal research program This financial support had been received in full as at March 31, 2021 and an amount of \$12,000,000 was used during the year ended March 31, 2025 (2024 - \$9,540,755).



# NOTES TO SUMMARY FINANCIAL STATEMENTS (CONTINUED)

Year ended March 31, 2025

#### 2. Financial support (continued)

a) Financial support - Internal Research Program (continued)

Deferred financial support under the internal research program is as follows:

	2025	2024
Balance, beginning of year	\$ 25 959 245	\$ 35 500 000
Amount recognized in revenues during the year	(12 000 000)	(9 540 755)
	13 959 245	25 959 245
Less: current portion	13 959 245	12 000 000
Balance, end of year	\$ -	\$ 13 959 245

b) Support program related to tangible capital assets and intangible assets

i) In March 2021, the Government of Québec granted INO financial support of up to \$20,000,000 for the period from April 1, 2021 to March 31, 2026 to reimburse INO directly for 80% of the cost of major work on the building. Financial support had been received in full as at March 31, 2021, and an amount of \$931,201 was used during the year ended March 31, 2025 (2024 - \$105,286).

ii) In April 2022, the Government of Canada granted INO financial support of up to \$5,000,000 to reimburse INO directly for 40% of the acquisition cost of research equipment and 80% of the acquisition cost of information technology equipment. Financial support is paid as costs are incurred and invoiced. As at March 31, 2025, an amount of \$137,806 is receivable (2024 - \$78,773).

iii) In February 2023, the Government of Québec granted INO financial support of up to \$985,061 to reimburse INO directly for 40% of the acquisition cost of research equipment. Financial support is paid as disbursements are made by INO. As at March 31, 2025, an amount of \$197,017 is receivable (2024 - \$275,192 received in advance).

	2025	2024
Balance, beginning of year	\$ 36 985 349	\$ 36 860 259
Financial support related to the purchase of tangible capital assets and intangible assets for the year	1 784 836	2 744 370
Transfer to revenues to offset the corresponding depreciation and amortization	(2 524 159)	(2 619 280)
Balance, end of year	\$ 36 246 026	\$ 36 985 349

c) Financial support related to the entrepreneurship assistance program

i) In January 2020, the Government of Québec granted INO financial support of \$375,000 for a three-year period ending March 31, 2023 to support assistance activities for start-up entities. As at March 31, 2025, the payable amount is nil (2024 - \$122,144).

ii) In March 2023, the Government of Québec granted INO financial support of \$500,000 for a three-year period ending March 31, 2026 to support assistance activities for start-up entities. As at March 31, 2025, an amount of \$300,548 had been received in advance (2024 - \$248,544).

iii) In March 2023, the Government of Québec granted INO financial support of \$1,500,000 for a three-year period ending March 31, 2026 to support assistance activities for start-up entities. As at March 31, 2025, an amount of \$342,376 had been received in advance (2024 - \$468,059).



# NOTES TO SUMMARY FINANCIAL STATEMENTS (CONTINUED)

Year ended March 31, 2025

#### 2. Financial support (continued)

- c) Financial support related to the entrepreneurship assistance program (continued)
- iv) In September 2023, the Government of Canada granted INO financial support of \$1,235,000 for the period from November 1, 2023 to March 31, 2026 to support assistance activities for start up entities. As at March 31, 2025, an amount of \$239,762 is receivable (2024 \$43,971 received in advance).
- v) In September 2023, the City of Québec granted INO financial support up to \$3,000,000 for the period from April 1, 2023 to December 31, 2026 in order to continue an incubator deployment. As at March 31, 2025, the receivable amount is \$91,661 (2024 \$493,511).
- d) Financial assistance relating to the support program for research-innovation projects
- i) In March 2023, the Government of Québec granted INO financial support of \$400,000 for the period from April 1, 2022 to March 31, 2024 to support the completion of an industrial research program in quantum photonics. As at March 31, 2025, the receivable amount is \$40,000 (2024 \$200,000).

#### 3. Employee future benefits

INO offers employee future benefit plans, including a defined benefit plan guaranteeing the payment of pension benefits to some of its employees. The benefits are based on years of service and final average salary.

#### a) Defined benefit pension plan

The most recent complete actuarial valuation of the pension plan was performed on December 31, 2022 and was extrapolated as at March 31, 2025. The funded status of the defined benefit plans is as follows:

	2025	2024
Defined benefits obligations	\$ (59 122 600)	\$ (57 921 000)
Fair value of plan assets	54 802 000	52 946 400
Defined benefit liability	\$ (4 320 600)	\$ (4 974 600)

#### b) Other employee future benefits:

The decrease in the provision relating to these obligations had no effect in salaries and fringe benefit expenses for the current and previous financial years

As at March 31, 2025, the employee future benefits obligations were as follows:

	2025	2024
Defined benefit pension plan	\$ 4 320 600	\$ 4 974 600
Other employee future benefits	109 300	106 985
	\$ 4 429 900	\$ 5 081 585

Remeasurements and other items of \$918,800 (2024 - \$5,100,000) have been allocated directly to net assets.

#### 4. Commitments

INO is committed under a lease agreement expiring in June 2027 to rent office spaces. INO has also committed, under a service contract expiring in January 2028, to receive cybersecurity services. In addition, INO has agreed to use the services of two service companies to proceed with the integration of new enterprise resource planning and product life cycle management software. The minimum payments required over the next three years are as follows:

2026	\$ 408 055
2027	388 853
2028	315 684